

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF THE**  
**SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported): **September 7, 2011**

**HOVNANIAN ENTERPRISES, INC.**

(Exact Name of Registrant as Specified in Charter)

**Delaware**  
(State or Other  
Jurisdiction  
of Incorporation)

**1-8551**  
(Commission File Number)

**22-1851059**  
(I.R.S. Employer  
Identification No.)

**110 West Front Street**

**P.O. Box 500**

**Red Bank, New Jersey 07701**

(Address of Principal Executive Offices) (Zip Code)

**(732) 747-7800**

(Registrant's telephone number, including area code)

**Not Applicable**

(Former Name or Former Address, if Changed Since

Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02. Results of Operations and Financial Condition.

On September 7, 2011, Hovnanian Enterprises, Inc. issued a press release announcing its preliminary financial results for the fiscal third quarter ended July 31, 2011. A copy of the press release is attached as Exhibit 99.1.

The information in this Current Report on Form 8-K and the Exhibit attached hereto is being furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

The Earnings Press Release contains information about EBITDA and Adjusted EBITDA, which are non-GAAP financial measures. The most directly comparable GAAP financial measure is net (loss) income. A reconciliation of EBITDA and Adjusted EBITDA to net (loss) income is contained in the Earnings Press Release. The Earnings Press Release contains information about Loss Before Income Taxes Excluding Land-Related Charges and Loss (Gain) on Extinguishment of Debt, which is a non-GAAP financial measure. The most directly comparable GAAP financial measure is Loss Before Income Taxes. A reconciliation of Loss Before Income Taxes Excluding Land-Related Charges and Loss (Gain) on Extinguishment of Debt to Loss Before Income Taxes is contained in the Earnings Press Release.

Management believes EBITDA to be relevant and useful information as EBITDA is a standard measure commonly reported and widely used by analysts, investors and others to measure our financial performance and our ability to service our debt obligations. EBITDA is also one of several metrics used by our management to measure the cash generated from our operations. EBITDA does not take into account substantial costs of doing business, such as income taxes and interest expense. While many in the financial community consider EBITDA to be an important measure of comparative operating performance, it should be considered in addition to, but not as a substitute for, income before income taxes, net income, cash flow provided by operating activities and other measures of financial performance prepared in accordance with accounting principles generally accepted in the United States that are presented on the financial statements included in the Company’s reports filed with the Securities and Exchange Commission. Additionally, our calculation of EBITDA may be different than the calculation used by other companies, and, therefore, comparability may be affected.

Management believes Loss Before Income Taxes Excluding Land-Related Charges and Loss (Gain) on Extinguishment of Debt to be relevant and useful information because it provides a better metric of the Company’s operating performance. Loss Before Income Taxes Excluding Land-Related Charges and Loss (Gain) on Extinguishment of Debt should be considered in addition to, but not as a substitute for, income before income taxes, net income and other measures of financial performance prepared in accordance with accounting principles generally accepted in the United States that are presented on the financial statements included in the Company’s reports filed with the Securities and Exchange Commission. Additionally, our calculation of Loss Before Income Taxes Excluding Land-Related Charges and Loss (Gain) on Extinguishment of Debt may be different than the calculation used by other companies, and, therefore, comparability may be affected.

The Earnings Press Release also contains information about Cash Flow, which is a non-GAAP financial measure. The most directly comparable GAAP financial measure is Net Cash provided by (or used in) Operating Activities. As discussed in the Earnings Press Release, the Company uses cash flow to mean the amount of Net Cash provided by (or used in) Operating Activities for the period, as reported on the Consolidated Statement of Cash Flows, excluding changes in mortgage notes receivable at the mortgage company, plus (or minus) the amount of Net Cash provided by (or used in) Investing Activities. Management believes the amount of Cash Flow in any period is relevant and useful information as Cash Flow is a standard measure commonly reported and widely used by analysts, investors and others to measure our financial performance and our ability to service and repay our debt obligations. Cash Flow is also one of several metrics used by our management to measure the cash generated from (our used in) our operations and to gauge our ability to service and repay our debt obligations. For our Company, the change in the balance of mortgage notes receivable held at the mortgage company, which is included in Operating Activities, is added back to the calculation because it is generally offset by a similar amount of change in the amount outstanding under the mortgage warehouse line of credit (included as a Financing Activity), and would inaccurately distort the amount of Cash Flow reported if it were included. Unlike EBITDA, Cash Flow takes into account the payment of current income taxes and interest costs that are due and payable in the period. Cash Flow should be considered in addition to, but not as a substitute for, EBITDA, income before income taxes, net income, cash flow provided by operating activities and other measures of financial performance prepared in accordance with accounting principles generally accepted in the United States that are presented on the financial statements included in the Company’s reports filed with the Securities and Exchange Commission. Additionally, our calculation of Cash Flow may be different than the calculation used by other companies, and, therefore, comparability may be affected.

Item 9.01. Financial Statements and Exhibits.

(d) *Exhibits.*

Exhibit 99.1 Earnings Press Release—Fiscal Third Quarter Ended July 31, 2011.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HOVNANIAN ENTERPRISES, INC.  
(Registrant)

By: /s/ J. Larry Sorsby  
Name: J. Larry Sorsby  
Title: Executive Vice President and Chief Financial Officer

Date: September 7, 2011

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INDEX TO EXHIBITS

**Exhibit Number**

**Exhibit**

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Exhibit 99.1

Earnings Press Release—Third Quarter Ended July 31, 2011.

**Contact:** J. Larry Sorsby  
Executive Vice President & CFO  
732-747-7800

Jeffrey T. O'Keefe  
Vice President, Investor Relations  
732-747-7800

### **HOVNIANIAN ENTERPRISES REPORTS THIRD QUARTER FISCAL 2011 RESULTS**

RED BANK, NJ, September 7, 2011 – Hovnianian Enterprises, Inc. (NYSE: HOV), a leading national homebuilder, reported results for its third quarter and nine months ended July 31, 2011.

#### **RESULTS FOR THE THREE AND NINE MONTH PERIODS ENDED JULY 31, 2011:**

- Total revenues were \$285.6 million for the third quarter of fiscal 2011 compared with \$380.6 million in the third quarter of the prior year and \$255.1 million for the second quarter of fiscal 2011. During the nine months ended July 31, 2011, total revenues were \$793.3 million compared with \$1,018.8 million in the first nine months of last year.
- Homebuilding gross margin percentage, before interest expense included in cost of sales, was 15.3% during the third quarter of 2011, compared to 17.1% during the same quarter a year ago and 14.8% for the second quarter of fiscal 2011. For the nine months ended July 31, 2011, homebuilding gross margin percentage, before interest expense included in cost of sales, was 15.6% compared with 16.8% in the same period of the prior year.
- Consolidated pre-tax land-related charges during the fiscal 2011 third quarter were \$11.4 million, compared with \$49.0 million in last year's third quarter and \$16.9 million for the second quarter of fiscal 2011. For the first nine months of fiscal 2011, consolidated pre-tax land-related charges were \$41.9 million compared with \$55.1 million during the first nine months of 2010.
- Excluding land-related charges and (loss) gain on extinguishment of debt, the pre-tax loss in the fiscal 2011 third quarter was \$42.8 million compared with \$36.1 million in the prior year's third quarter and \$55.1 million for the second quarter of fiscal 2011. During the first nine months of fiscal 2011, the pre-tax loss, excluding land-related charges and (loss) gain on extinguishment of debt, was \$148.9 million compared with \$132.7 million in last year's first nine months.
- For the fiscal 2011 third quarter, the after-tax net loss was \$50.9 million, or \$0.47 per common share, compared with \$72.9 million, or \$0.92 per common share, during the third quarter of 2010 and \$72.7 million, or \$0.69 per common share, for the second quarter of fiscal 2011. During the nine months ended July 31, 2011, the after-tax net loss was \$187.7 million, or \$1.92 per common share, compared with net income of \$134.7 million, or \$1.69 per fully diluted common share in the first nine months of last year, which as a result of tax legislation changes included a federal income tax benefit of \$291.3 million.
- Net contracts in the third quarter of 2011, including unconsolidated joint ventures, increased 33% to 1,297 homes compared with the 2010 third quarter and increased 11% compared with the second quarter of fiscal 2011. For the nine months ended July 31, 2011, net contracts, including unconsolidated joint ventures, were 3,313 homes, a 1% decrease from the same period of the prior year.
- Contract backlog, as of July 31, 2011, including unconsolidated joint ventures, was 1,736 homes with a sales value of \$570.8 million, which increased 13% and 14%, respectively, compared to July 31, 2010. Compared to the second quarter of fiscal 2011, contract backlog, including unconsolidated joint ventures, increased 12% on a units basis and 11% on a dollar basis in the third quarter of fiscal 2011.
- The contract cancellation rate, excluding unconsolidated joint ventures, for the third quarter ended July 31, 2011 was 18%, compared with 23% in last year's third quarter and 20% for the second quarter of fiscal 2011.
- At July 31, 2011, there were 202 active selling communities, including unconsolidated joint ventures, compared with 194 active selling communities at July 31, 2010 and 206 active selling communities at April 30, 2011.
- Deliveries, including unconsolidated joint ventures, were 1,112 homes during the third quarter of 2011, compared with 1,396 homes in the same period of the prior year and 967 homes for the second quarter of fiscal 2011. For the nine months ended July 31, 2011, deliveries, including unconsolidated joint ventures, were 2,971 homes compared to 3,722 homes during the same period a year ago.
- The valuation allowance was \$858.8 million as of July 31, 2011. The valuation allowance is a non-cash reserve against the tax assets for GAAP purposes. For tax purposes, the tax deductions associated with the tax assets may be carried forward for 20 years from the date the deductions were incurred.

#### **CASH AND INVENTORY AS OF JULY 31, 2011:**

- As of July 31, 2011, homebuilding cash was \$334.2 million, including \$60.8 million of restricted cash required to collateralize letters of credit compared to \$415.2 million, including \$67.1 million of restricted cash required to collateralize letters of credit at April 30, 2011.
- After spending approximately \$105 million of cash to purchase approximately 1,200 lots and to develop land across the Company, cash flow in the third quarter of fiscal 2011 was negative \$76.2 million. Cash flow in the second quarter of fiscal 2011 was negative \$88.5 million, after spending approximately \$125 million of cash to purchase approximately 1,440 lots and to develop land across the Company. Excluding land and land development spending, cash flow would have been approximately \$28.8 million in the third quarter of 2011.
- As of July 31, 2011, the land position, including unconsolidated joint ventures, was 32,058 lots, consisting of 9,960 lots under option and 22,098 owned lots. This compares to the April 30, 2011 land position, including unconsolidated joint ventures, which was 32,546 lots, consisting of 10,542

lots under option and 22,004 owned lots.

- For the fiscal 2011 third quarter, approximately 900 of the lots purchased were within 88 newly identified communities (defined as communities controlled subsequent to January 31, 2009). This compares to approximately 1,170 of the lots purchased were within 84 newly identified communities during the second quarter of fiscal 2011.
- Approximately 1,500 lots were put under option in 38 newly identified communities during the third quarter of fiscal 2011. This compares to approximately 1,650 lots which were put under option in 41 newly identified communities during the second quarter of fiscal 2011.

#### **COMMENTS FROM MANAGEMENT:**

“The housing market remains challenging primarily due to uncertainty caused by general domestic economic and political concerns, stock market volatility and turbulent international economic conditions, all of which are taking their toll on consumer confidence” commented Ara K. Hovnanian, Chairman of the Board, President and Chief Executive Officer. “Despite this difficult backdrop, our deliveries, revenues, gross margin and cash flow for the third quarter were in line with our expectations. However, we see very few indicators that any recovery in the housing market has begun. As such, we are taking appropriate steps to run our business based on current market conditions, with a focus on maintaining adequate liquidity.”

#### **WEBCAST INFORMATION:**

Hovnanian Enterprises will webcast its fiscal 2011 third quarter financial results conference call at 11:00 a.m. E.T. on Thursday, September 8, 2011. The webcast can be accessed live through the “Investor Relations” section of Hovnanian Enterprises’ Website at <http://www.khov.com>. For those who are not available to listen to the live webcast, an archive of the broadcast will be available under the “Audio Archives” section of the Investor Relations page on the Hovnanian Website at <http://www.khov.com>. The archive will be available for 12 months.

#### **ABOUT HOVNANIAN ENTERPRISES®, INC.:**

Hovnanian Enterprises, Inc., founded in 1959 by Kevork S. Hovnanian, is headquartered in Red Bank, New Jersey. The Company is one of the nation’s largest homebuilders with operations in Arizona, California, Delaware, Florida, Georgia, Illinois, Maryland, Minnesota, New Jersey, New York, North Carolina, Ohio, Pennsylvania, South Carolina, Texas, Virginia and West Virginia. The Company’s homes are marketed and sold under the trade names K. Hovnanian<sup>®</sup> Homes<sup>®</sup>, Matzel & Mumford, Brighton Homes, Parkwood Builders, Town & Country Homes and Oster Homes. As the developer of K. Hovnanian’s<sup>®</sup> Four Seasons communities, the Company is also one of the nation’s largest builders of active adult homes.

Additional information on Hovnanian Enterprises, Inc., including a summary investment profile and the Company’s 2010 annual report, can be accessed through the “Investor Relations” section of the Hovnanian Enterprises’ website at <http://www.khov.com>. To be added to Hovnanian's investor e-mail or fax lists, please send an e-mail to [IR@khov.com](mailto:IR@khov.com) or sign up at <http://www.khov.com>.

#### **NON-GAAP FINANCIAL MEASURES:**

Consolidated earnings before interest expense, income taxes, depreciation and amortization (“EBITDA”) and before inventory impairment loss and land option write-offs and loss (gain) on extinguishment of debt (“Adjusted EBITDA”) are not U.S. generally accepted accounting principles (GAAP) financial measures. The most directly comparable GAAP financial measure is net (loss) income. The reconciliation of net (loss) income to EBITDA and Adjusted EBITDA is presented in a table attached to this earnings release.

Cash flow is a non-GAAP financial measure. The most directly comparable GAAP financial measure is Net Cash provided by (or used in) Operating Activities. The Company uses cash flow to mean the amount of Net Cash provided by (or used in) Operating Activities for the period, as reported on the Consolidated Statement of Cash Flows, excluding changes in mortgage notes receivable at the mortgage company, plus (or minus) the amount of Net Cash provided by (or used in) Investing Activities. For the third quarter of 2011, cash flow was negative \$76.2 million, which was derived from \$83.3 million from net cash used in operating activities plus the change in mortgage notes receivable of \$5.8 million plus \$1.3 million of net cash provided by investing activities.

Loss Before Income Taxes Excluding Land-Related Charges and Loss (Gain) on Extinguishment of Debt is a non-GAAP financial measure. The most directly comparable GAAP financial measure is Loss Before Income Taxes. The reconciliation of Loss Before Income Taxes to Loss Before Income Taxes Excluding Land-Related Charges and Loss (Gain) on Extinguishment of Debt is presented in a table attached to this earnings release.

#### **FORWARD-LOOKING STATEMENTS**

All statements in this press release that are not historical facts should be considered as “forward-looking statements”. Such statements involve known and unknown risks, uncertainties and other factors that may cause actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Such risks, uncertainties and other factors include, but are not limited to, (1) changes in general and local economic and industry and business conditions and impacts of the sustained homebuilding downturn, (2) adverse weather and other environmental conditions and natural disasters, (3) changes in market conditions and seasonality of the Company’s business, (4) changes in home prices and sales activity in the markets where the Company builds homes, (5) government regulation, including regulations concerning development of land, the home building, sales and customer financing processes, tax laws, and the environment, (6) fluctuations in interest rates and the availability of mortgage financing, (7) shortages in, and price fluctuations of, raw materials and labor, (8) the availability and cost of suitable land and improved lots, (9) levels of competition, (10) availability of financing to the Company, (11) utility shortages and outages or rate fluctuations, (12) levels of indebtedness and restrictions on the Company’s operations and activities imposed by the agreements governing the Company’s outstanding indebtedness, (13) the Company’s sources of liquidity, (14) changes in credit ratings, (15) availability of net operating loss carryforwards, (16) operations through joint ventures with third parties, (17) product liability litigation and warranty claims, (18) successful identification and integration of acquisitions, (19) significant influence of the Company’s controlling stockholders, (20) geopolitical risks, terrorist acts and other acts of war, and (21) other factors described in detail in the Company’s Annual Report on Form 10-K/A for the year ended October 31, 2010 and the Company’s quarterly reports on Form 10-Q for the quarters ended January 31, 2011 and July 31, 2011, respectively. Except as otherwise required by applicable securities laws, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, changed circumstances or any other reason.

(Financial Tables Follow)

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**Hovnanian Enterprises, Inc.****July 31, 2011**

Statements of Consolidated Operations

(Dollars in Thousands, Except Per Share Data)

	Three Months Ended		Nine Months Ended	
	July 31,		July 31,	
	2011	2010	2011	2010
	(Unaudited)		(Unaudited)	
Total Revenues	\$285,618	\$380,600	\$793,282	\$1,018,830
Costs and Expenses (a)	337,547	464,827	977,588	1,205,814
(Loss) Gain on Extinguishment of Debt	(1,391)	5,256	(3,035)	25,047
Loss from Unconsolidated Joint Ventures	(2,255)	(871)	(6,479)	(853)
Loss Before Income Taxes	(55,575)	(79,842)	(193,820)	(162,790)
Income Tax Benefit	(4,645)	(6,988)	(6,081)	(297,491)
Net (Loss) Income	<u><u>\$(50,930)</u></u>	<u><u>\$(72,854)</u></u>	<u><u>\$(187,739)</u></u>	<u><u>\$134,701</u></u>

## Per Share Data:

## Basic:

(Loss) Income Per Common Share \$(0.47) \$(0.92) \$(1.92) \$1.71

Weighted Average Number of  
Common Shares Outstanding (b)

108,721 78,763 97,648 78,662

## Assuming Dilution:

(Loss) Income Per Common Share \$(0.47) \$(0.92) \$(1.92) \$1.69

Weighted Average Number of  
Common Shares Outstanding (b)

108,721 78,763 97,648 79,873

(a) Includes inventory impairment loss and land option write-offs.

(b) For periods with a net loss, basic shares are used in accordance with GAAP rules.

**Hovnanian Enterprises, Inc.****July 31, 2011**Reconciliation of Loss Before Income Taxes to Loss Before Income Taxes  
Excluding Land-Related Charges and Loss (Gain) on Extinguishment of Debt  
(Dollars in Thousands)

	Three Months Ended		Nine Months Ended	
	July 31,		July 31,	
	2011	2010	2011	2010
	(Unaudited)		(Unaudited)	
Loss Before Income Taxes	\$(55,575)	\$(79,842)	\$(193,820)	\$(162,790)
Inventory Impairment Loss and Land Option Write-Offs	11,426	48,959	41,876	55,111
Loss (Gain) on Extinguishment of Debt	1,391	(5,256)	3,035	(25,047)
Loss Before Income Taxes Excluding Land-Related Charges and Loss (Gain) on Extinguishment of Debt (a)	<u><u>\$(42,758)</u></u>	<u><u>\$(36,139)</u></u>	<u><u>\$(148,909)</u></u>	<u><u>\$(132,726)</u></u>

(a) Loss Before Income Taxes Excluding Land-Related Charges and Loss (Gain) on Extinguishment of Debt is a non-GAAP Financial measure. The most directly comparable GAAP financial measure is Loss Before Income Taxes.



**Hovnanian Enterprises, Inc.****July 31, 2011**

Gross Margin

(Dollars in Thousands)

	Homebuilding Gross Margin Three Months Ended July 31,		Homebuilding Gross Margin Nine Months Ended July 31,	
	2011	2010	2011	2010
	(Unaudited)		(Unaudited)	
Sale of Homes	\$276,479	\$368,077	\$759,338	\$987,923
Cost of Sales, Excluding Interest (a)	234,129	305,054	640,507	821,776
Homebuilding Gross Margin, Excluding Interest	42,350	63,023	118,831	166,147
Homebuilding Cost of Sales Interest	14,222	20,918	41,671	59,290
Homebuilding Gross Margin, Including Interest	<u>\$28,128</u>	<u>\$42,105</u>	<u>\$77,160</u>	<u>\$106,857</u>
Gross Margin Percentage, Excluding Interest	15.3%	17.1%	15.6%	16.8%
Gross Margin Percentage, Including Interest	10.2%	11.4%	10.2%	10.8%
	Land Sales Gross Margin Three Months Ended July 31,		Land Sales Gross Margin Nine Months Ended July 31,	
	2011	2010	2011	2010
	(Unaudited)		(Unaudited)	
Land Sales	\$174	\$2,786	\$8,217	\$3,821
Cost of Sales, Excluding Interest (a)	127	1,000	5,642	1,020
Land Sales Gross Margin, Excluding Interest	47	1,786	2,575	2,801
Land Sales Interest	-	1,266	2,133	1,487
Land Sales Gross Margin, Including Interest	<u>\$47</u>	<u>\$520</u>	<u>\$442</u>	<u>\$1,314</u>

(a) Does not include cost associated with walking away from land options or inventory impairment losses which are recorded as Inventory impairment loss and land option write-offs in the Condensed Consolidated Statements of Operations.

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**Hovnanian Enterprises, Inc.****July 31, 2011**

Reconciliation of Adjusted EBITDA to Net (Loss) Income

(Dollars in Thousands)

	Three Months Ended July 31,		Nine Months Ended July 31,	
	2011	2010	2011	2010
	(Unaudited)		(Unaudited)	
Net (Loss) Income	\$ (50,930)	\$ (72,854)	\$ (187,739)	\$ 134,701
Income Tax Benefit	(4,645)	(6,988)	(6,081)	(297,491)
Interest Expense	39,429	44,855	117,883	132,411
EBIT (a)	<u>(16,146)</u>	<u>(34,987)</u>	<u>(75,937)</u>	<u>(30,379)</u>
Depreciation	2,602	2,632	7,167	9,089
Amortization of Debt Costs	1,080	845	2,937	2,466
EBITDA (b)	<u>(12,464)</u>	<u>(31,510)</u>	<u>(65,833)</u>	<u>(18,824)</u>
Inventory Impairment Loss and Land Option Write-offs	11,426	48,959	41,876	55,111
Loss (Gain) on Extinguishment of Debt	1,391	(5,256)	3,035	(25,047)
Adjusted EBITDA (c)	<u><u>\$353</u></u>	<u><u>\$12,193</u></u>	<u><u>\$(20,922)</u></u>	<u><u>\$11,240</u></u>
Interest Incurred	\$40,051	\$38,107	\$117,773	\$116,449
Adjusted EBITDA to Interest Incurred	0.01	0.32	(0.18)	0.10

(a) EBIT is a non-GAAP financial measure. The most directly comparable GAAP financial measure is net (loss) income. EBIT represents earnings before interest expense and income taxes.

(b) EBITDA is a non-GAAP financial measure. The most directly comparable GAAP financial measure is net (loss) income. EBITDA represents earnings before interest expense, income taxes, depreciation and amortization.

(c) Adjusted EBITDA is a non-GAAP financial measure. The most directly comparable GAAP financial measure is net (loss) income. Adjusted EBITDA represents earnings before interest expense, income taxes, depreciation, amortization, inventory impairment loss and land option write-offs, and loss (gain) on extinguishment of debt.

**Hovnanian Enterprises, Inc.****July 31, 2011**

Interest Incurred, Expensed and Capitalized

(Dollars in Thousands)

	Three Months Ended July 31,		Nine Months Ended July 31,	
	2011	2010	2011	2010
	(Unaudited)		(Unaudited)	
Interest Capitalized at Beginning of Period	\$135,556	\$155,126	\$136,288	\$164,340
Plus Interest Incurred	40,051	38,107	117,773	116,449
Less Interest Expensed	39,429	44,855	117,883	132,411
Interest Capitalized at End of Period (a)	<u><u>\$136,178</u></u>	<u><u>\$148,378</u></u>	<u><u>\$136,178</u></u>	<u><u>\$148,378</u></u>

(a) The Company incurred significant inventory impairments in recent years, which are determined based on total inventory including capitalized interest. However, the capitalized interest amounts are shown gross before allocating any portion of impairments to capitalized interest.

HOVNIANIAN ENTERPRISES, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(In Thousands Except Share Amounts)

	<u>July 31,</u> 2011	<u>October 31,</u> 2010
ASSETS	(Unaudited)	(1)
Homebuilding:		
Cash and cash equivalents	\$273,443	\$359,124
Restricted cash	79,069	108,983
Inventories:		
Sold and unsold homes and lots under development	714,984	591,729
Land and land options held for future development or sale	307,427	348,474
Consolidated inventory not owned:		
Specific performance options	2,619	21,065
Variable interest entities	-	32,710
Other options	-	7,962
Total consolidated inventory not owned	2,619	61,737
Total inventories	1,025,030	1,001,940
Investments in and advances to unconsolidated joint ventures	62,493	38,000
Receivables, deposits, and notes	48,783	61,023
Property, plant, and equipment – net	55,531	62,767
Prepaid expenses and other assets	84,725	83,928
Total homebuilding	1,629,074	1,715,765
Financial services:		
Cash and cash equivalents	8,942	8,056
Restricted cash	4,214	4,022
Mortgage loans held for sale	53,198	86,326
Other assets	2,332	3,391
Total financial services	68,686	101,795
Total assets	<u>\$1,697,760</u>	<u>\$1,817,560</u>

(1) Derived from the audited balance sheet as of October 31, 2010.

HOVNANIAN ENTERPRISES, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(In Thousands Except Share Amounts)

LIABILITIES AND EQUITY	July 31, 2011 (Unaudited)	October 31, 2010 (1)
<b>Homebuilding:</b>		
Nonrecourse land mortgages	\$23,583	\$4,313
Accounts payable and other liabilities	280,672	319,749
Customers' deposits	15,490	9,520
Nonrecourse mortgages secured by operating properties	19,981	20,657
Liabilities from inventory not owned	2,619	53,249
Total homebuilding	342,345	407,488
<b>Financial services:</b>		
Accounts payable and other liabilities	14,076	16,142
Mortgage warehouse line of credit	41,659	73,643
Total financial services	55,735	89,785
<b>Notes payable:</b>		
Senior secured notes	786,214	784,592
Senior notes	827,696	711,585
Senior subordinated notes	-	120,170
TEU senior subordinated amortizing notes	14,450	-
Accrued interest	34,896	23,968
Total notes payable	1,663,256	1,640,315
Income taxes payable	35,782	17,910
<b>Total liabilities</b>	<b>2,097,118</b>	<b>2,155,498</b>
<b>Equity:</b>		
<b>Hovnanian Enterprises, Inc. stockholders' equity deficit:</b>		
Preferred stock, \$.01 par value - authorized 100,000 shares; Issued 5,600 shares with a liquidation preference of \$140,000 at July 31, 2011 and at October 31, 2010	135,299	135,299
Common stock, Class A, \$.01 par value – authorized 200,000,000 shares; issued 91,587,374 shares at July 31, 2011 and 74,809,683 shares at October 31, 2010 (including 11,694,720 shares at July 31, 2011 and October 31, 2010 held in Treasury)	915	748
Common stock, Class B, \$.01 par value (convertible to Class A at time of sale) – authorized 30,000,000 shares; Issued 15,253,512 shares at July 31, 2011 and 15,256,543 shares at October 31, 2010 (including 691,748 shares at July 31, 2011 and October 31, 2010 held in Treasury)	153	153
Paid in capital - common stock	590,592	463,908
Accumulated deficit	(1,011,158)	(823,419)
Treasury stock - at cost	(115,257)	(115,257)
Total Hovnanian Enterprises, Inc. stockholders' equity deficit	(399,456)	(338,568)
Noncontrolling interest in consolidated joint ventures	98	630
Total equity deficit	(399,358)	(337,938)
<b>Total liabilities and equity</b>	<b>\$1,697,760</b>	<b>\$1,817,560</b>

(1) Derived from the audited balance sheet as of October 31, 2010.

HOVNANIAN ENTERPRISES, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
(In Thousands Except Per Share Data)  
(Unaudited)

	Three Months Ended July 31,		Nine Months Ended July 31,	
	2011	2010	2011	2010
<b>Revenues:</b>				
<b>Homebuilding:</b>				
Sale of homes	\$276,479	\$368,077	\$759,338	\$987,923
Land sales and other revenues	1,289	3,770	13,695	7,489
<b>Total homebuilding</b>	<b>277,768</b>	<b>371,847</b>	<b>773,033</b>	<b>995,412</b>
Financial services	7,850	8,753	20,249	23,418
<b>Total revenues</b>	<b>285,618</b>	<b>380,600</b>	<b>793,282</b>	<b>1,018,830</b>
<b>Expenses:</b>				
<b>Homebuilding:</b>				
Cost of sales, excluding interest	234,256	306,054	646,149	822,796
Cost of sales interest	14,222	22,184	43,804	60,777
Inventory impairment loss and land option write-offs	11,426	48,959	41,876	55,111
<b>Total cost of sales</b>	<b>259,904</b>	<b>377,197</b>	<b>731,829</b>	<b>938,684</b>
Selling, general and administrative	34,900	42,184	114,944	127,615
<b>Total homebuilding expenses</b>	<b>294,804</b>	<b>419,381</b>	<b>846,773</b>	<b>1,066,299</b>
Financial services	5,547	6,168	16,194	17,194
Corporate general and administrative	11,648	14,816	38,609	45,232
Other interest	25,207	22,671	74,079	71,634
Other operations	341	1,791	1,933	5,455
<b>Total expenses</b>	<b>337,547</b>	<b>464,827</b>	<b>977,588</b>	<b>1,205,814</b>
(Loss) gain on extinguishment of debt	(1,391)	5,256	(3,035)	25,047
Loss from unconsolidated joint ventures	(2,255)	(871)	(6,479)	(853)
<b>Loss before income taxes</b>	<b>(55,575)</b>	<b>(79,842)</b>	<b>(193,820)</b>	<b>(162,790)</b>
<b>State and federal income tax benefit:</b>				
State	(4,642)	(6,988)	(4,349)	(6,160)
Federal	(3)	-	(1,732)	(291,331)
<b>Total income taxes</b>	<b>(4,645)</b>	<b>(6,988)</b>	<b>(6,081)</b>	<b>(297,491)</b>
<b>Net (loss) income</b>	<b>\$(50,930)</b>	<b>\$(72,854)</b>	<b>\$(187,739)</b>	<b>\$134,701</b>
<b>Per share data:</b>				
<b>Basic:</b>				
(Loss) income per common share	\$(0.47)	\$(0.92)	\$(1.92)	\$1.71
Weighted-average number of common shares outstanding	108,721	78,763	97,648	78,662
<b>Assuming dilution:</b>				
(Loss) income per common share	\$(0.47)	\$(0.92)	\$(1.92)	\$1.69
Weighted-average number of common shares outstanding	108,721	78,763	97,648	79,873

**HOVNANIAN ENTERPRISES, INC.**

(DOLLARS IN THOUSANDS EXCEPT AVG. PRICE)

(UNAUDITED)

**Communities Under Development  
Three Months - 7/31/2011**

	Net Contracts(1) Three Months Ended July 31,			Deliveries Three Months Ended July 31,			Contract Backlog July 31,		
	2011	2010	% Change	2011	2010	% Change	2011	2010	% Change
<b>Northeast</b>									
Home	134	105	27.6%	99	221	(55.2)%	284	300	(5.3)%
Dollars	\$56,427	\$43,314	30.3%	\$43,443	\$91,740	(52.6)%	\$122,290	\$128,424	(4.8)%
Avg. Price	\$421,097	\$412,514	2.1%	\$438,818	\$415,113	5.7%	\$430,599	\$428,080	0.6%
<b>Mid-Atlantic</b>									
Home	181	137	32.1%	147	194	(24.2)%	308	299	3.0%
Dollars	\$73,986	\$50,845	45.5%	\$57,104	\$72,767	(21.5)%	\$130,215	\$115,716	12.5%
Avg. Price	\$408,762	\$371,131	10.1%	\$388,463	\$375,088	3.6%	\$422,776	\$387,010	9.2%
<b>Midwest</b>									
Home	103	90	14.4%	87	110	(20.9)%	231	286	(19.2)%
Dollars	\$21,273	\$16,526	28.7%	\$17,716	\$22,650	(21.8)%	\$43,455	\$48,680	(10.7)%
Avg. Price	\$206,534	\$183,622	12.5%	\$203,632	\$205,909	(1.1)%	\$188,117	\$170,210	10.5%
<b>Southeast</b>									
Home	122	64	90.6%	75	121	(38.0)%	154	75	105.3%
Dollars	\$28,301	\$15,264	85.4%	\$17,894	\$28,522	(37.3)%	\$37,953	\$18,554	104.6%
Avg. Price	\$231,975	\$238,500	(2.7)%	\$238,587	\$235,719	1.2%	\$246,448	\$247,387	(0.4)%
<b>Southwest</b>									
Home	482	369	30.6%	461	472	(2.3)%	396	290	36.6%
Dollars	\$113,370	\$88,360	28.3%	\$107,861	\$103,065	4.7%	\$107,686	\$76,721	40.4%
Avg. Price	\$235,207	\$239,458	(1.8)%	\$233,972	\$218,358	7.2%	\$271,934	\$264,555	2.8%
<b>West</b>									
Home	147	137	7.3%	124	198	(37.4)%	96	125	(23.2)%
Dollars	\$38,950	\$33,313	16.9%	\$32,461	\$49,333	(34.2)%	\$25,972	\$31,374	(17.2)%
Avg. Price	\$264,966	\$243,161	9.0%	\$261,782	\$249,157	5.1%	\$270,542	\$250,992	7.8%
<b>Consolidated Total</b>									
Home	1,169	902	29.6%	993	1,316	(24.5)%	1,469	1,375	6.8%
Dollars	\$332,307	\$247,622	34.2%	\$276,479	\$368,077	(24.9)%	\$467,571	\$419,469	11.5%
Avg. Price	\$284,266	\$274,525	3.5%	\$278,428	\$279,694	(0.5)%	\$318,292	\$305,069	4.3%
<b>Unconsolidated Joint Ventures</b>									
Home	128	71	80.3%	119	80	48.8%	267	167	59.9%
Dollars	\$52,265	\$35,764	46.1%	\$57,609	\$34,609	66.5%	\$103,238	\$80,968	27.5%
Avg. Price	\$408,320	\$503,718	(18.9)%	\$484,109	\$432,613	11.9%	\$386,659	\$484,838	(20.2)%
<b>Total</b>									
Home	1,297	973	33.3%	1,112	1,396	(20.3)%	1,736	1,542	12.6%
Dollars	\$384,572	\$283,386	35.7%	\$334,088	\$402,686	(17.0)%	\$570,809	\$500,437	14.1%
Avg. Price	\$296,509	\$291,250	1.8%	\$300,439	\$288,457	4.2%	\$328,807	\$324,538	1.3%

**DELIVERIES INCLUDE EXTRAS**

Notes:

(1) Net contracts are defined as new contracts signed during the period for the purchase of homes, less cancellations of prior contracts.

**HOVNANIAN ENTERPRISES, INC.**

(DOLLARS IN THOUSANDS EXCEPT AVG. PRICE)

(UNAUDITED)

**Communities Under Development  
Nine Months - 7/31/2011**

	Net Contracts(1) Nine Months Ended July 31,			Deliveries Nine Months Ended July 31,			Contract Backlog July 31,			
	2011	2010	% Change	2011	2010	% Change	2011	2010	% Change	
<b>Northeast</b>										
Home	351	381	(7.9)%	282	538	(47.6)%	284	300	(5.3)%	
Dollars	\$151,255	\$150,901	0.2%	\$122,852	\$217,409	(43.5)%	\$122,290	\$128,424	(4.8)%	
Avg. Price	\$430,926	\$396,066	8.8%	\$435,645	\$404,106	7.8%	\$430,599	\$428,080	0.6%	
<b>Mid-Atlantic</b>										
Home	470	465	1.1%	395	552	(28.4)%	308	299	3.0%	
Dollars	\$181,874	\$171,498	6.1%	\$150,011	\$206,477	(27.3)%	\$130,215	\$115,716	12.5%	
Avg. Price	\$386,966	\$368,813	4.9%	\$379,775	\$374,053	1.5%	\$422,776	\$387,010	9.2%	
<b>Midwest</b>										
Home	266	324	(17.9)%	257	291	(11.7)%	231	286	(19.2)%	
Dollars	\$54,125	\$60,235	(10.1)%	\$49,216	\$62,083	(20.7)%	\$43,455	\$48,680	(10.7)%	
Avg. Price	\$203,477	\$185,914	9.4%	\$191,502	\$213,344	(10.2)%	\$188,117	\$170,210	10.5%	
<b>Southeast</b>										
Home	288	248	16.1%	216	308	(29.9)%	154	75	105.3%	
Dollars	\$67,286	\$57,835	16.3%	\$50,082	\$75,240	(33.4)%	\$37,953	\$18,554	104.6%	
Avg. Price	\$233,632	\$233,202	0.2%	\$231,861	\$244,286	(5.1)%	\$246,448	\$247,387	(0.4)%	
<b>Southwest</b>										
Home	1,283	1,255	2.2%	1,224	1,316	(7.0)%	396	290	36.6%	
Dollars	\$303,166	\$282,183	7.4%	\$292,427	\$288,617	1.3%	\$107,686	\$76,721	40.4%	
Avg. Price	\$236,295	\$224,847	5.1%	\$238,911	\$219,314	8.9%	\$271,934	\$264,555	2.8%	
<b>West</b>										
Home	349	455	(23.3)%	363	520	(30.2)%	96	125	(23.2)%	
Dollars	\$93,655	\$113,210	(17.3)%	\$94,750	\$138,097	(31.4)%	\$25,972	\$31,374	(17.2)%	
Avg. Price	\$268,352	\$248,815	7.9%	\$261,019	\$265,571	(1.7)%	\$270,542	\$250,992	7.8%	
<b>Consolidated Total</b>										
Home	3,007	3,128	(3.9)%	2,737	3,525	(22.4)%	1,469	1,375	6.8%	
Dollars	\$851,361	\$835,862	1.9%	\$759,338	\$987,923	(23.1)%	\$467,571	\$419,469	11.5%	
Avg. Price	\$283,126	\$267,219	6.0%	\$277,434	\$280,262	(1.0)%	\$318,292	\$305,069	4.3%	
<b>Unconsolidated Joint Ventures</b>										
Home	306	205	49.3%	234	197	18.8%	267	167	59.9%	
Dollars	\$129,382	\$92,489	39.9%	\$109,434	\$88,615	23.5%	\$103,238	\$80,968	27.5%	
Avg. Price	\$422,817	\$451,166	(6.3)%	\$467,667	\$449,822	4.0%	\$386,659	\$484,838	(20.2)%	
<b>Total</b>										
Home	3,313	3,333	(0.6)%	2,971	3,722	(20.2)%	1,736	1,542	12.6%	
Dollars	\$980,743	\$928,351	5.6%	\$868,772	\$1,076,538	(19.3)%	\$570,809	\$500,437	14.1%	
Avg. Price	\$296,029	\$278,533	6.3%	\$292,417	\$289,236	1.1%	\$328,807	\$324,538	1.3%	

**DELIVERIES INCLUDE EXTRAS**

Notes:

(1) Net contracts are defined as new contracts signed during the period for the purchase of homes, less cancellations of prior contracts.